



Making the right decision on China Carrier Ethernet market

China Carrier Ethernet Service and Equipment Market Research Report

2008/9-2012

Survey, Analysis & Strategic

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Key questions answered by this report

- What are the biggest business opportunities in China Carrier Ethernet market ?
- Which carriers and equipment vendors are in the best position to capture market share in this important telecom industry sector in China ?
- Who are the most aggressive emerging service providers in China, and how do vendor's solutions mesh with their service deployment plans ?
- How is China Carrier Ethernet equipment market evolving, and how can take advantage that evolution ?
- How does service provider establish the partnership with equipment suppliers and device vendors ?
- How does Ethernet product portfolio match up to China network operators ?
- What role is played in the access, edge, metro, core and backhaul networks in China ?
- Where are systems vendors headed with their Carrier Ethernet switch/router product development plans, and how does your portfolio match up with those plans ?
- How understand the opportunities, challenges, architectures, solutions and realistic timelines of the Carrier Ethernet market ?
- How fast will the China Carrier Ethernet market continue to grow, and how sustainable is that growth ?

Who should read this report

- Carriers, network operators and service providers
 - Help evaluate the strategic impact in the context of telecom transformation.
 - Determine the plans, business models, solution options and technologies to maximize flexibility and minimize costs.
 - Assess the technologies enabling Carrier Ethernet and the suppliers providing them.
- Network systems, device, semiconductor and management software vendors
 - Understand the Carrier Ethernet marketplace, opportunities within it and evolution timescales driven by carrier requirements.
 - Identify key players, potential partners and identify current and evolving competitive positions in the industry chain.

- Evaluate China carriers' demand and Understand competitors' positioning and product differentiation.
- Consultants, analysts, industrial organizations, investment houses and venture capitalists.
- Benefit from unbiased analysis and data free from industry hype and understand the drivers and inhibitors on China Carrier Ethernet.
- Base future investments and business decisions on unbiased market study and primary data.
- Provide clients with clear business intelligence, case studies and vendor profiles to support recommendations and investment.

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- >GlobalCrossing
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- >Level3
- >Neos >NTL
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- >PipeNetworks >PT
- >Qwest
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 >Bay >BridgeWave >Broadcom >BTI
 >CableLabs >Calix >CanogaPerkins >Ceragon
 >CTS
 >D-link >DowsLake >DragonWare
 >Eante >EthosNetworks >EXPO
 >Fibrolan
 >HarrisStratex >Hatteras
 >IMC >Intracom >Iometrix >IPInfusion
 >Ixia >Iol

- >JDSU
- >Matisse >Maxim >Motorola>MRV
- >Nakina >NEC >Net-O2
- >Occam >OST >OneAccess
- >PCT >Positron
- >Qosera
- >RAD >Resolute
- >SafeNet >SC >SM >SMC
- >Spirent >Sunrise >Sycamore >Symmetricom
- >Tejas >TelcoSystems >Telcordia >Telrad
- >Transition >Transmode >TranSwitch >Turin
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- >Wipro
- >Zarlink >Zhone >ZyXEL

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China Carrier Ethernet market: 7 truth you must know!

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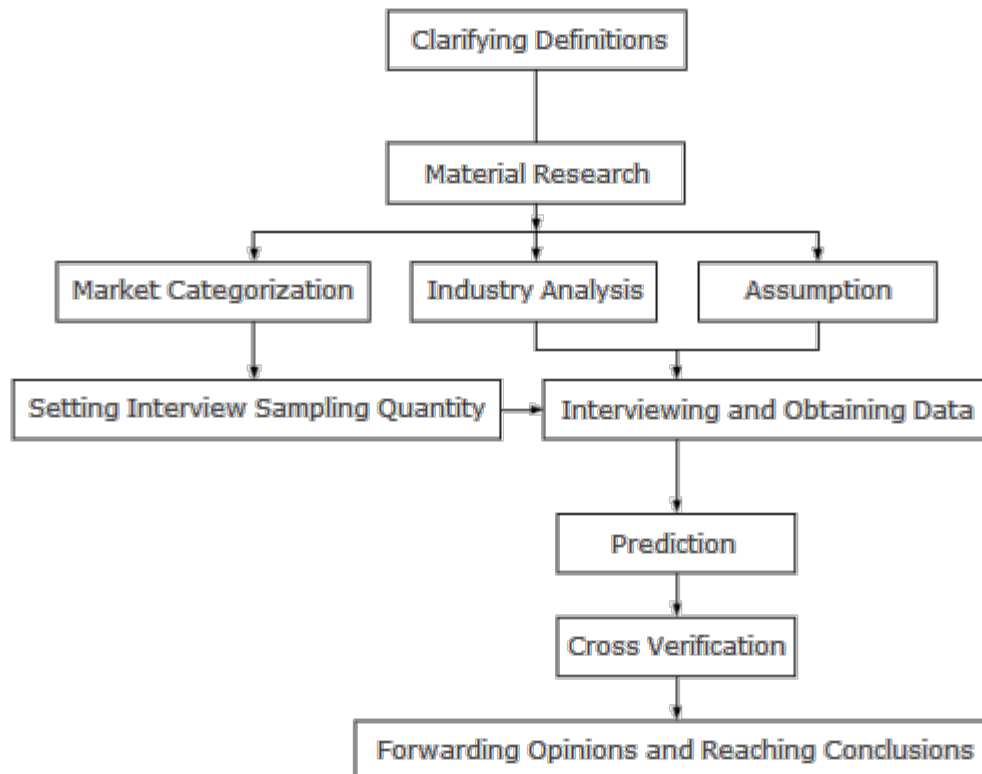
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Research system and methods

■ This research report provides related conclusions by scientifically analyzing direct and indirect market information with methods of qualification and quantification.



■ Sources for direct data and information in the report include:

■ Related service and operational data from fixed sample groups on APAC Insight

■ Information acquired through in-depth interviews on APAC Insight and interactions with senior people in various parts of the China Carrier Ethernet value chain, including:

1. 62 senior industrial insiders in China Carrier Ethernet industry (4 government

administrators, 18 telecom operator and service provider representatives, 21 professionals from enterprises, 5 directors from industrial associations, 8 professionals from science and research institutes, and 6 professionals from investment and media organizations)

2. 39 professionals from equipment vendors (21 in domestic enterprises and 18 from international vendors)

3. APAC Insight opinion library

4. APAC Insight database

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■ Opinions from senior industrial experts

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