



Asia will become the largest Carrier Ethernet market in the world

Asia Carrier Ethernet Service and Equipment Market Research Report

2008/9-2012

Survey, Analysis & Strategic

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Key questions answered by this report

- What are the biggest business opportunities in Aisa Carrier Ethernet market ?
- Which carriers and equipment vendors are in the best position to capture market share in this important telecom industry sector in Aisa ?
- Who are the most aggressive emerging service providers in Aisa, and how do vendor's solutions mesh with their service deployment plans ?
- How is Aisa Carrier Ethernet equipment market evolving, and how can take advantage that evolution ?
- How does service provider establish the partnership with equipment suppliers and device vendors ?
- How does Ethernet product portfolio match up to Aisa network operators ?
- What role is played in the access , edge , metro, core and backhaul networks in Asia ?
- Where are systems vendors headed with their Carrier Ethernet switch/router product development plans, and how does your portfolio match up with those plans ?
- How understand the opportunities, challenges, architectures, solutions and realistic timelines of the Carrier Ethernet market ?
- How fast will the Asia Carrier Ethernet market continue to grow, and how sustainable is that growth ?

Who should read this report

- Carriers, network operators and service providers
 - Help evaluate the strategic impact in the context of telecom transformation.
 - Determine the plans, business models, solution options and technologies to maximize flexibility and minimize costs.
 - Assess the technologies enabling Carrier Ethernet and the suppliers providing them.
- Network systems, device, semiconductor and management software vendors
 - Understand the Carrier Ethernet marketplace, opportunities within it and evolution timescales driven by carrier requirements.
 - Identify key players, potential partners and identify current and evolving competitive positions in the industry chain.

- Evaluate Aisa carriers' demand and Understand competitors' positioning and product differentiation.
- Consultants, analysts, industrial organizations, investment houses and venture capitalists.
- Benefit from unbiased analysis and data free from industry hype and understand the drivers and inhibitors on Asia Carrier Ethernet.
- Base future investments and business decisions on unbiased market study and primary data.
- Provide clients with clear business intelligence, case studies and vendor profiles to support recommendations and investment.

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- >Telstra
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- >Uecomm

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- >Belgacom >Bell >BrightHouse >BT
- >Cable&Wireless >Charter >CincinnatiBel >COLT
- >Comcast >COX
- >Embarq >Eurofiber
- >GlobalCrossing
- >KPN
- >Level3
- >Neos >NTL
- >OptimumLightpath >Orange
- >PipeNetworks >PT
- >Qwest
- >RCN >Rogers
- >Sprint >StarHub >SuddenLink >Swisscom
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- >CableLabs >Calix >CanogaPerkins >Ceragon
- >CTS
- >D-link >DowsLake >DragonWare
- >Eante >EthosNetworks >EXPO
- >Fibrolan >FHN
- >HarrisStratex >Hatteras
- >IMC >Intracom >Iometrix >IPInfusion
- >Ixia >Iol
- >JDSU
- >Matisse >Maxim >Motorola >MRV >Maipu
- >Nakina >NEC >Net-O2
- >Occam >OST >OneAccess
- >PCT >Positron
- >Qosera
- >RAD >Resolute >Raisecom
- >SafeNet >SC >SM >SMC
- >Spirent >Sunrise >Sycamore >Symmetricom
- >Tejas >TelcoSystems >Telcordia >Telrad >TMC
- >Transition >Transmode >TranSwitch >Turin
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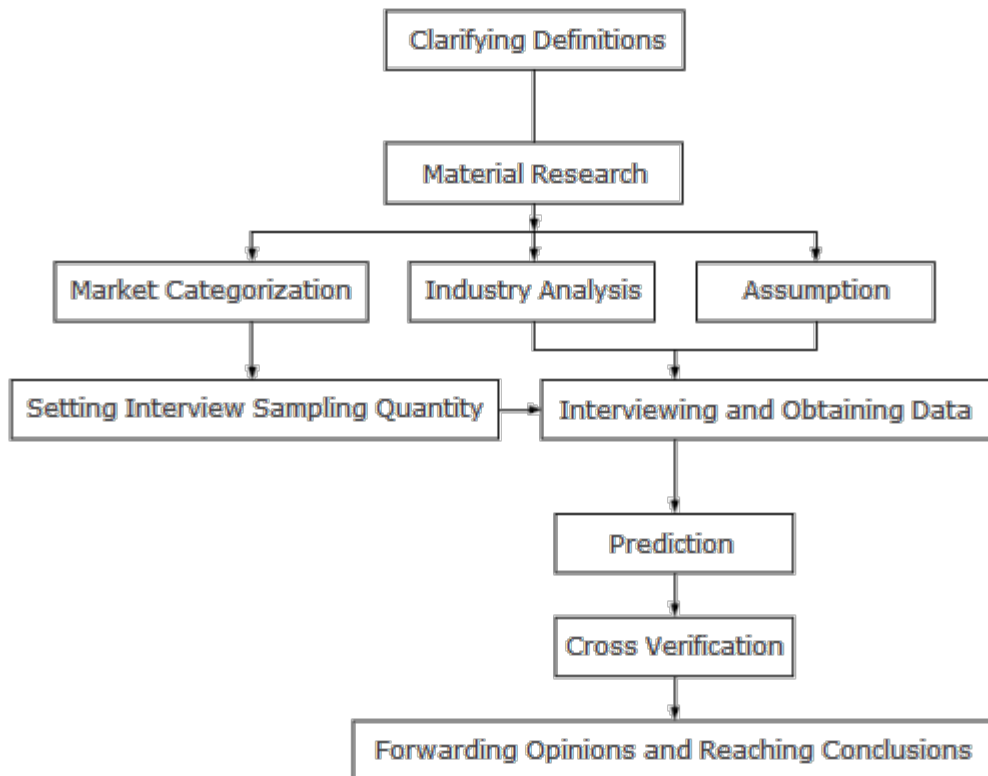
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Research system and methods

- This research report provides related conclusions by scientifically analyzing direct and indirect market information with methods of qualification and quantification.



■ Sources for direct data and information in the report include:

- Related service and operational data from fixed sample groups on APAC Insight
- Information acquired through in-depth interviews on APAC Insight and interactions with senior people in various parts of the Asia Carrier Ethernet value chain, including:
 1. 71 senior industrial insiders in Asia Carrier Ethernet industry (4 government administrators, 22 telecom operator and service provider representatives, 26 professionals from enterprises, 5 directors from industrial associations, 8 professionals from science and research institutes, and 6 professionals from investment and media organizations)
 2. 42 professionals from equipment vendors
 3. APAC Insight opinion library
 4. APAC Insight database

■ Indirect information in the report is acquired through the following approaches:

- Open industrial information
- Opinions from senior industrial experts
- Government data and information
- Related economic data
- Open financial reports from listed enterprises

■ Internet information

■ APAC Insight has repeatedly crosschecked data and information in the report, and its data and information is accurate and valuable for real-world reference

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